

The ELEPHANT in the room is



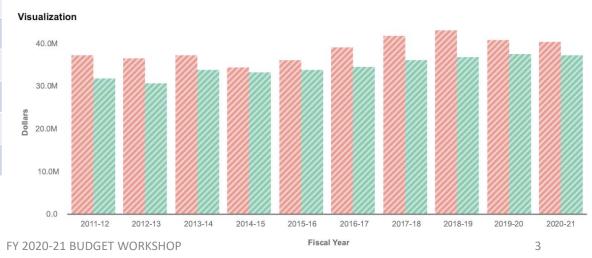
Reliance on Fund Balance CARRYOVER to finance next year's operations

PROGRESS – Reducing Reliance on GF Carryover

Fiscal Year	Budget Deficit
2011-12	\$(5,390,245)
2012-13	(5,865,087)
2013-14	(3,451,262)
2014-15	(1,173,480)
2015-16	(2,267,605)
2016-17	(4,567,500)
2017-18	(5,767,364)
2018-19	(6,153,943)
2019-20	$(3,000,000)^1$
2020-21	(2,423,177) ²
2021-22	??

¹ Excludes one time spending of \$293,754 2 Excludes jail match transfer of \$707,137

Trend - Amended Budget Surplus (Deficits) - General Fund



COVID-19 Timeline

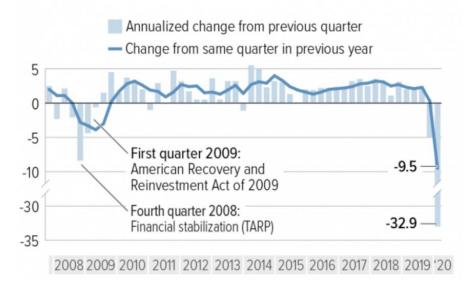


- January 21 First COVID 19 case in the U.S.
- March 4 California declares state of emergency
- March 11 Pandemic declared
- March 13 U.S. declares national emergency
- March 15 Mono County Public Health Officer declares health emergency
- March 15 EOC Operations initiated
- March 19 California stay-at home order
- Post March 19 closing of businesses, gradual phased-in opening, modification of business opening, state watch list

FISCAL CONSEQUENCES

The Economy Grew from Mid-2009 into Early 2020

Percent change in real GDP



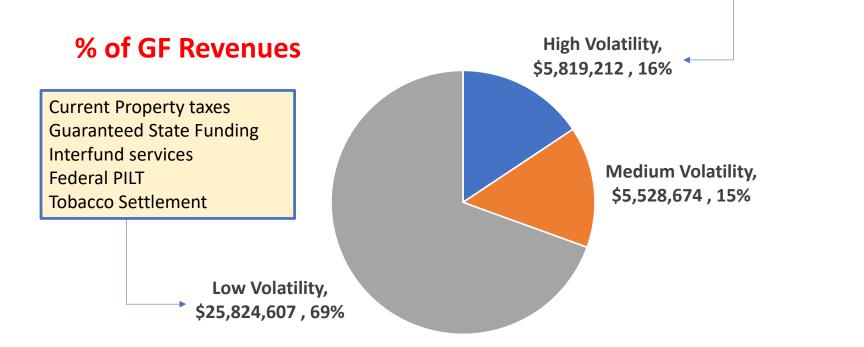
Note: Data are seasonally adjusted at annual rates. Source: Bureau of Economic Analysis



COVID-19 RECESSION GREAT SHUTDOWN GREAT LOCKDOWN

GF REVENUE VOLATILITY

TOT
Sales Tax
Prop 172
Ambulance Fees



RECESSION IMPACTS ON GF REVENUES

Winners

- PROPERTY TAXES
- A87 COST REIMBURSEMENT
- PROPERTY TAX ADMIN FEE
- INTERFUND AND INTERAGENCY FEES FOR SERVICE
- RECORDING FEES

Losers

- TRANSIENT OCCUPANY TAXES
- SALES TAXES
- PROPOSITION 172 PUBLIC SAFETY
- AMBULANCE FEES
- PROP TAX SUPPLEMENTALS
- PROP TAX DELINQUENCIES
- FINES & PENALTIES
- INTEREST REVENUES

RESPONSE – BUDGET OBJECTIVES

(Year 1 of a Recession)

PRESERVE CORE

AVOID WORKFO

AVOID USE OF RI



SHORT-TERM STRATEGIES

Near-term Treatments

USED

- Use greater precision use of historical actuals and not roll over budgets (also know as zero-based budgeting)
- 2. COVID-19 temporary budget savings
- 3. Delay unessential purchases
- 4. Increase contingencies

NOT USED

- 1. Wage Freeze or delaying COLAs
- 2. Hiring Freeze
- 3. Furloughs
- 4. Defer critical replacements
- 5. Close facilities
- 6. Reduce hours and/or services
- 7. Increase EE contribution to benefits
- 8. Across the board spending cuts

LONG-TERM STRATEGIES

Use in subsequent years

- Raise revenues (fees, taxes)
- Department reorganizations combining, merging
- Personnel sharing
- Outsource or In-sourcing
- Centralization
- Balancing services with available resources (mandated vs nonmandated)
- Re-engineering to achieve efficiency and effectiveness

GF BUDGET OVERVIEW	FY 2019-20 AMENDED BUDGET	FY 2020-21 RECOMMENDED BUDGET	INCREASE (DECREASE)
PROPERTY TAXES	\$20,293,000	\$20,934,000	\$641,000
тот	3,309,000	1,843,000	(1,466,000)
SALES TAXES	690,000	547,000	(143,000)
CHARGES FOR SERVICES	4,744,000	5,728,000	984,000
ALL OTHER REVENUES	8,719,000	8,367,000	(352,000)
TOTAL CURRENT RESOURCES	37,755,000	37,419,000	(336,000)
SALARIES & BENEFITS	26,092,000	27,120,000	1,028,000
SERVICES & SUPPLIES	10,981,000	10,077,000	(904,000)
OTHER EXPENDITURES	2,121,000	2,101,000	(20,000)
TOTAL CURRENT SPENDING	39,194,000	39,298,000	104,000
STRUCTURAL DEFICIT	\$(1,439,000)	\$(1,879,000)	\$(440,000)

GF BUDGET OVERVIEW	FY 2019-20 AMENDED BUDGET	FY 2020-21 RECOMMENDED BUDGET
Structural Deficit	\$(1,439,000)	\$(1,878,000)
ONE-TIME SPENDING		
Capital outlay	(239,000)	(150,000)
CARB	(731,000)	(395,000)
Payoff debt	(162,000)	
First Five visit program	(150,000)	
Mammoth Lakes FSC	(30,000)	
Jail matching funds		(707,000)
Reserves	(543,000)	
Budgetary Deficit	\$(3,294,000)	\$(3,130,000)

INCLUDED IN THE GF RECOMMENDED BUDGET

- EMS expansion in Tri-Valley \$252,000
- All positions with recruitment efforts underway
- Consultant fiscal projections, county-wide fee study \$150,000
- MOE SB 1, Social Services, BHS
- CARB contribution \$395,000
- Transfer remaining local match for jail facility \$707,137
- Community support funding \$44,000
- Fish enhancement funding \$103,737
- Prop 172 to fire district association \$150,000

EXCLUDED FROM THE GF RECOMMENDED BUDGET

- Unfunded positions
 - 2 Deputy Sheriff Officer
 - 2 Public Safety Officer
 - 7 other positions to be removed
- Mono First Five request \$107,573
- Radio Infrastructure financing above \$150,000 base line
- Air Subsidy (prior year = \$35,000)
- Contributions to reserve

INCLUDED IN NON-GF RECOMMENDED BUDGETS

- Housing coordinator position + rent subsidy program
- Civic Center rents and debt service
- CARES Act funding
- EOC operations
- CDBG (child care, technical grant) & HOME grants
- Hire Recreational Coordinator
- Public Health COVID 19 related funding
- Motor Pool replacement vehicles
- Whitmore Shelter shade structure

- Fully funded new Jail Facility
- Environmental Health Fund
- Public Guardian budget unit
- One-time funding for Senior Services

BUDGET WORKSHOP GROUND RULES

- Department Heads
 - Budget changes
 - Significant issues
 - Unmet needs
- Board questions
- Dialogue and Conversation
- Direction to Budget team for finalizing recommended budget
- Mindful of time